



PayGo Energy offers the best affordable clean energy products in South Africa. In order to make products more inclusive and accessible, customers are able to pay over-time using PayGo technology on their smartphones. This solution unlocks energy access and additional financial services for the unbanked and under-banked population.



Over the last decade, pioneering off-grid solar companies have demonstrated the potential of the pay-as-you-go (PAYGo) business model to expand access to energy and financial services among low-income households. The PAYGo Performance, Reporting and Measurement (PERFORM) framework, detailed in this technical guide, offers the PAYGo solar industry a a?]



PAYGo companies enable rural, low income populations to access modern clean energy solutions. Our analytical tools and client services help build investor confidence in this innovative business model. The impact of PAYGo solar a a?]



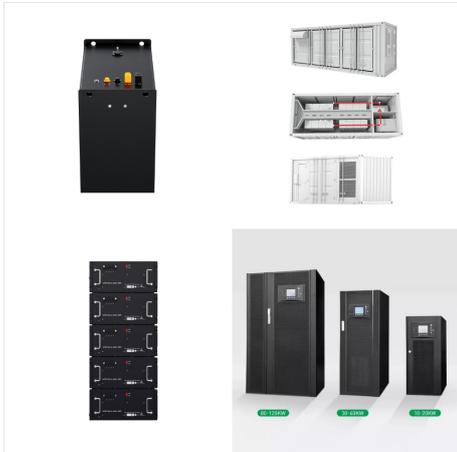
Unbundling is leading to significant innovation in technology and business models in the PAYGo solar sector. Instead of trying to do it all, PAYGo solar companies are now looking to specialize in one or two pieces of the solar puzzle including hardware, software, distribution, consumer financing, and value-added services. If successful, this unbundling will create



Simple Solar Home Lighting System. Solar Run SR25 solar home lighting system is just for home lighting and mobile charging. This solar home system includes a portable solar panel, a mobile-charging power bank and four led bulbs. For families with a small budget, it is the ideal choice.



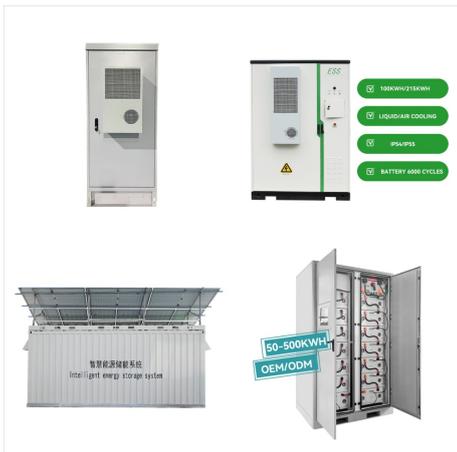
Enerplaz Paygo Modular Solar Systems provide 1 to 45KWp solar systems for various settings such as homes, marketplaces, plazas, and shops. These systems offer options for a day plan, a night plan, or both. Users can choose the plan that best suits their needs. [Read More.](#)



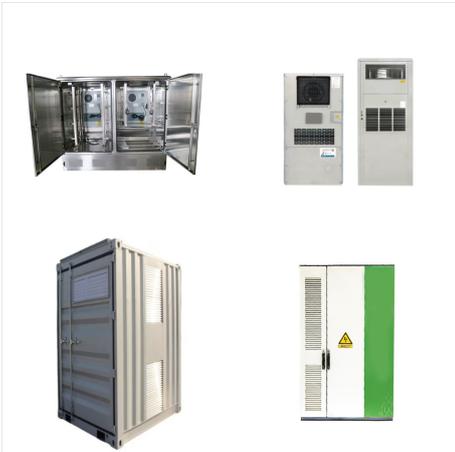
Benefits of solar energy. More than 9 million people have benefited from increased health and prosperity thanks to our solar energy solutions. With MySol, we offer the widest range of PAYGo solar home systems throughout Africa a?|



Pay-As-You-Go" (PAYGo) businesses, which fit within the broader classification of distributed energy service (DESCO) companies have emerged as a model for distributed energy systems, particularly solar. PAYGo companies deploy various lease-to-a?|



PAYGO platforms a?? innovative solutions that allow customers to pay for solar home systems in affordable installments. These platforms leverage mobile payment technology and data analytics to make clean energy a?|



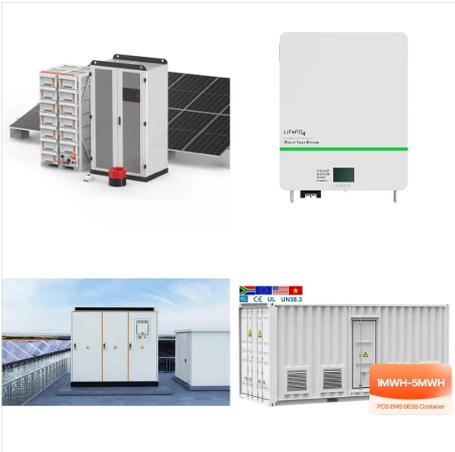
Although thus far used mostly for solar energy. The PAYG model can also deliver electricity from other renewable energy sources, such as biomass. In this brief, the PAYG model is mainly discussed in the context of solar energy. The core components of a solar home system, based on the PAYG business model, are as follows (see also



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The PAYGo Performance, Reporting and Measurement (PERFORM) framework offers the PAYGo solar industry a standardized and transparent set of key performance indicators (KPIs). By adopting the KPIs, companies can track, benchmark, and improve performance while presenting a more accessible profile to investors, stimulating capital investment.



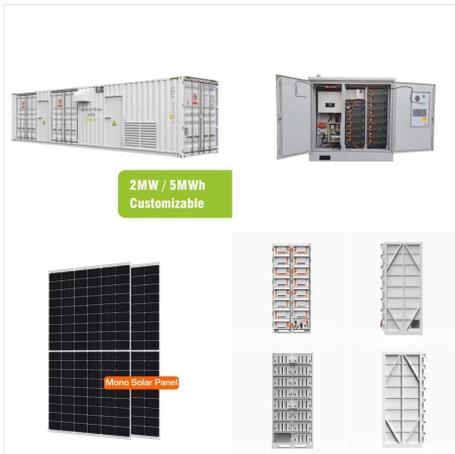
Washington, D.C., July 14, 2021 a?? CGAP, GOGLA, and IFC/Lighting Global today launched the PAYGo Performance, Reporting and Measurement (PAYGo PERFORM) financial reporting framework for the pay-as-you-go (PAYGo) solar industry. Developed through an industry-led process involving roughly 600 stakeholders, the framework represents a significant step a?|



Just as mobile phones leapfrogged landlines to bring connectivity to even the most remote corners of the globe, pay-as-you-go (PAYGo) solar has been hailed as a breakthrough solution a?? bringing clean, reliable electricity to an estimated 27 million people while expanding access to financial services. This innovative approach to off-grid electrification is helping low a?|



Pay-as-you-go (PAYGo) solar companies combine multiple business models into one. They are hard to classify a?? being part modern electric utility providing clean energy, part retailer selling durable goods through a?|



The rise and challenges of PayGo solar are covered in the World Bank-backed Lighting Global report which analyzes the market attractiveness of the model around the developing world. Globally, the sales volume of PayGo solar products grew by 30% last year with revenues growing even faster at 50% driven by customers upgrading to solar home systems a?]



Pay-As-You-Go" (PAYGo) businesses, which fit within the broader classification of distributed energy service (DESCO) companies have emerged as a model for distributed energy systems, particularly solar. PAYGo companies deploy various lease-to-own or direct pay-per-use business models.



(PAYGo) solar providers have sold more than 1.1 million solar home systems to cus-tomers worldwide (Climatescope 2017). These pro - viders have leveraged mobile payments and remote lockout technology to build scalable business mod-els that make solar home systems accessible for low-income customers. Customers pay for their



Many times PAYGo solar customers don't have a credit profile, so their capability to pay can be hard to assess. In fact, PAYGo assets and mobile money payments can actually help to create a credit profile and spur financial inclusion, such as access to business loans, insurance, and other products a?? TVs, solar fridges, and solar irrigation



capital investment that the PAYGo solar industry will need to help lift millions of people out of energy poverty. While there is plenty of interest in PAYGo solar's potential to help solve development challenges, the industry's lack of a standardized reporting framework is holding it back from realizing its potential at scale. The



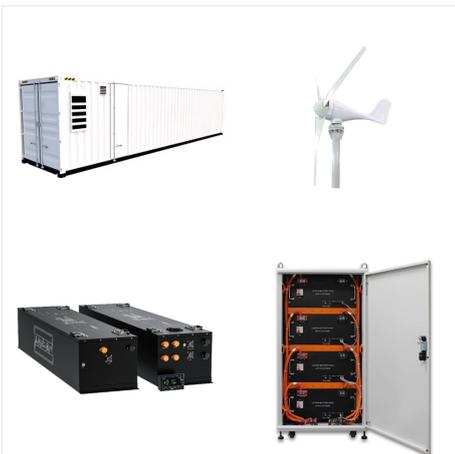
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PAYGo solar is a nascent industry of young companies with evolving business models. While exciting, this dynamism presents challenges for investors, and many of these companies are having trouble raising debt financing at suitable terms to fuel their growth. Now that multiple players have begun to coalesce around similar models, it is time for



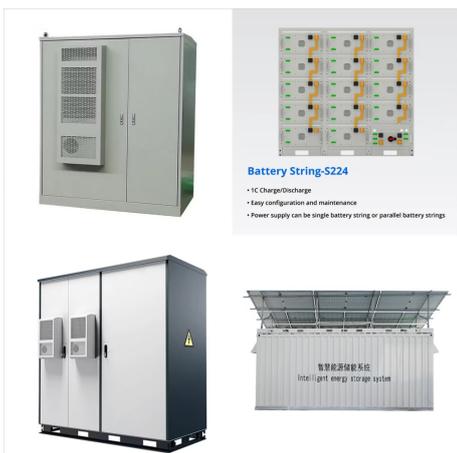
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Azuri PayGo Energy has combined solar and mobile phone technology to bring clean energy to people living in Sub-Saharan Africa. The pay-as-you-go solar home system provides eight hours of emission-free lighting each day and enough power to charge mobile phones. After paying a small one-time installation fee, the user then purchases a scratch card, or uses an integrated a?|



2. Angaza. Angaza is another prominent player in the PAYGO space with its cloud-based platform that simplifies customer engagement and payment collection processes.. WHAT IS A SOLAR HOME SYSTEM (SHS) a?? 7 treasure things to know. Angaza is one of the best PAYGO platform providers with the biggest number of users when compared to other providers.



As pay-as-you-go (PAYGo) solar enters its second decade, the industry finds itself at a crossroads. Nearly a billion people remain without access to reliable energy, underlining the continued importance of off-grid energy solutions. But despite having already enabled energy access for an estimated 27 million customers, only a handful of PAYGo



The VITALITE PAYGO Solar Home System basic offering consists of a 12-volt photovoltaic module, including a 7-watt solar panel, battery pack, and a dual-purpose controller. The PAYGO technology combines a regular charge controller with a time-based meter board that will shut down the system's functionality if pre-payment has not been made.



A Leader in Solar Power for Off-Grid Families. Our vision is to empower all with the freedom and improved quality of life that comes with access to reliable, affordable off-grid light and power. Sola PayGo powering PNG one household at a time. What we offer . Versatile, powerful light and power products with mobile chargers for homes and



During a CGAP webinar, Martha Kamanu Mutugi, principle marketing officer for Kenya Power, said: "With the [PAYGo] solar options there is a lot of emphasis on the value addition, and the solar companies have actually answered the need that customers have." Why this might not work. There are several technical issues with PAYGo appliance